

Lone Star Consulting, Inc. -  
**Technical Life Coaching (TLC) Cost & Time Estimates (sample)**

Date: \_\_\_/\_\_\_/20\_\_\_

Dear Sir or Madam:

Hello again! Thank you for relying upon **Lone Star Consulting, Inc.** to meet your **TLC** needs. We are a highly innovative, creative and dynamic company. Our chief design guy, **John J. Williams, M.S.E.E.**, has 30 years of research, design and development, having worked on 1,000s of devices and projects in the past. This form is in response to your earlier submission of the "**TECHNICAL LIFE COACHING APPLICATION FORM**" (**TLCAF**):

Brief description of your **TLC** Problem Issues:

Relevant Facts:

**FEASIBILITY LEVELS** (NOTE: No level of feasibility guarantees successful completion of any **TLC**. Even a **TLC** rated Excellent can run into unexpected problems. Feasibility Levels are based on our sincere belief as to whether or not we can substantially solve your **TLC** based on the Problem Issues and Relevant Facts you presented us on your **TLCAF**, and our knowledge, experience and resources for deriving at least a substantial solution.

**Excellent:** No realization problems anticipated. **Hourly rate: \$50 per hour.**

**Very Good:** Probably minor realization problem(s) anticipated. **Hourly rate: \$75 per hour.**

**Good:** Moderate realization problem(s) anticipated. **Hourly rate: \$125 per hour.**

**Fair:** Substantial realization problem(s) anticipated. **Hourly rate: \$245 per hour.**

**Poor:** Very substantial realization problem(s) anticipated. **Hourly rate: \$395 per hour.**

**Probably Impossible:** Based on our best knowledge, experience and-or parts or data known to be available to us, in our opinion, your **TLC** appears to be impossible to realize. We do not claim to know or understand every principle of nature both known or unknown to science. If you believe that your **TLC** is based on sound scientific principles and we don't, we will of course respect your opinion and do our sincere best to try to realize your **TLC** in spite of any misgivings we might have. **Hourly rate: \$500 per hour.**

Other Comments (if any):

The purpose of this form is to provide you time and cost estimates for your **TLC**. With these estimates, we do not also provide insights, advice or data on how to solve your **TLC** problem because our evaluation of your problem often takes us close enough to the actual solution that we can intelligently report to you our expected level of difficulty in solving your problem (above), and usually cost the coach much more time than your evaluation fee would pay for based on the actual work done. The purpose of your **TLC** evaluation fee is both to provide you the time and cost estimates, and to pay for initial fax, mail, et al charges that result from contacting you. We charge the same **TLC** evaluation fee to all potential clients regardless of **TLC** complexity or estimation costs; and to us it is also indicative of client sincerity. Your fee has already been factored into the cost estimates below, and it is not refundable should you choose not to accept these estimates or we are unable to perform your **TLC** for any reason.

Based on your **TLCAF written** information and requirements about your **TLC**, we estimate that the costs and times of your **TLC** to be (select those estimates you agree to, and you are under no obligation to accept any of them). We maintain confidentiality:

We    can/    can't do your **TLC**. Hourly rate (above): \$        /hour. Number of total Estimated Hours:        \*

**Total Estimated Cost (TEC):** \$                    **Nonrefundable downpayment (1/3 of TEC):** \$                   

\*NOTE: This is not the same as the amount of time it will take us to contact you about the solution (ie: the Turn Around Time), which entails emailing, faxing, and-or mailing your the solution, and the scheduling to get those activities done. Barring unforeseen circumstances or that you use regular mail instead of fax or email-attach, the Turn Around Time is usually less than 24 hours plus the Estimated Hours figure above from the time that we receive BOTH this form satisfactorily completed by you by fax, email-attach or regular mail and your full payment for the 1/3 above.

**TOP PRIORITY TLCs:** We will attempt to complete your **TLCs** within 1/3 of the time described above for a 100% surcharge (**Top Priority #1, or TP1**), or 1/2 of the time estimated above for a 50% surcharge (**Top Priority #2, or TP2**), both based upon the cost estimates above. If you contract us for TP1 priority and **TLC** completion occurs between 1/3 and 1/2 of the estimated time, we will charge you the TP1 rate instead, and if you contract us for either TP1 or TP2 priority and **TLC** completion takes longer than 1/2 of the estimated time, we will charge you the above estimated amount instead.

**PAYMENT & SHIPPING PROVISIONS:** Cost estimates include **ALL COSTS. These estimates are valid for 30 days from the date at the top of this form.** If you respond thereafter, it will require a new estimate (no exceptions, but if the new estimate is in the 31-60 day period, pay only a 2/3 **TLC** evaluation fee). We guarantee that, if we successfully complete your **TLC** (estimated 90% of all **TLCs** we undertake), we will do so within 25% of the cost estimates - even if our costs exceed that!

In most cases, we begin to solve your **TLC** problem within a couple of hours (Mon.-Fri.) upon receipt of your nonrefundable 1/3 down payment. **Note, that we CANNOT make any effort to start your TLC UNTIL we receive your 1/3 down payment.** Our current **Technical Life Coaching website** describes our payment and all other policies ([www.lonestartek.net/coaching.htm](http://www.lonestartek.net/coaching.htm)).

If you wish, you may pay more than 1/3 for your **TLC** any time prior to receiving your completed **TLC**. And if you do so and we cannot at least substantially solve your **TLC** problem for any reason, we will refund you all payments in excess of the required 1/3 down payment. Upon successful completion of your **TLC**, you will be required to pay the balance you owe for it before we can divulge the solution to you.

All orders are shipped and services are provided **F.O.B. Lone Star Consulting, Inc.** If you wish to have your **TLC** regular mailed to you by Certified or Registered Mail (U.S. addresses only), please add \$4 or \$6, respectively.

**TLC UNDERTAKING: Your TLC will be performed based upon your clearly WRITTEN TLCAF specifications (specs) that this estimate is based upon and any documentation you provide us with your TLCAF.** Although we try to also include all of your additional reasonable verbal and non-**TLCAF** written specs (if any) in our performance, we cannot guarantee that your finished **TLC** will follow any added problem issues or relevant facts. **Please note that any substantial added or changed problem issues or relevant facts that we did not consider in our estimates above will result in new estimate figures and an additional TLC evaluation fee.**

**NOTE: BECAUSE MOST TLCs ARE HIGHLY EXPERIMENTAL AND INNOVATIVE, WE CANNOT GUARANTEE THAT THE RESULTS WILL BE AS YOU OR US MAY HAVE PREDICTED OR EXPECTED.** We shall do our reasonable best job for you as we wish to satisfy you and earn your future business. We always shoot for the highest quality and performance levels practically achievable based on your specs, and we are often able to make improvements and enhancements at no extra cost to the client. **IF FOR ANY REASON WE ARE UNABLE TO COMPLETE YOUR TLC, YOUR 1/3 DOWN PAYMENT WILL NOT BE REFUNDED** as we will have expended considerable resources in our attempt to complete your **TLC** (and you will not be responsible for reasonable costs we may incur in our attempt to complete your **TLC** that exceed your down payment).

**SECURITY & CONFIDENTIALITY: Lone Star Consulting, Inc. practices highest level of security in its operations.** Many of our clients demand the highest level of security for their **TLCs**, which we provide. Unlike all other known similar businesses, we make extra special efforts to protect your confidentiality - see our **TLCAF** and **Catalog** on how we protect our customer/client lists! In addition:

(1) While we may subcontract out certain technical aspects of your **TLC** (perhaps even your entire **TLC**), to outside experts (ie: subcontractors) in specific areas, no part of your ID is divulged to these people.

(2) We never permit anyone who is not a staff member of **Lone Star Consulting, Inc.** to enter any of our labs or offices unless all client work is put away, covered with a tarp or locked up, and all client areas are shrouded with heavy tarp, and we escort the visitor (eg: copier repairman) at all times.

(3) No customer or client is ever allowed to visit **Lone Star Consulting, Inc.** While this may seem a bit odd at first, it's required to prevent inadvertent breaches in security (eg: one client glancing at or eavesdropping on another's **TLC**); and we offer no showrooms or product displays, and we never personally meet with customers or clients for any reason.

(4) **Lone Star Consulting, Inc.** maintains a high level of technical security by means of various and varying alarms, locks, gates, guard animals, concealed cameras and recorders, "just-deserves" countermeasures, vigilant friends and neighbors, etc. We also have the published policy of treating all those attempting to snoop around our property with the harshest of measures.

Thank you for your time and attention, and for relying upon us for your **TLC** needs. We want to do the best job for you we can reasonably do. We await your response. The best of successes in all that you do.

Sincerely,

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*John J. Williams - President*

### **Technical Life Coaching (TLC) CONTRACT**

I have read and fully understand all above, and fully accept and affirm that the unique TLC I hereby contract for will be provided to me for legal utility, educational and entertainment purposes only, and I have no illegal intentions with it. And that Lone Star Consulting, Inc. makes no medical, engineering, scientific or paranormal claims. Further, I have read and I fully understand, accept and affirm that all of the SP policies as stated on the Lone Star Consulting, Inc. TECHNICAL LIFE COACHING website, which exclusively consists of the "TECHNICAL LIFE COACHING APPLICATION FORM," "TECHNICAL LIFE COACHING POLICIES," and "GENERAL POLICIES," fully and exclusively apply without qualifications, and that if any provision of this contract is found to be unenforceable, all other terms and conditions will still remain in full force.

*(Please complete in black or dark blue ink - must be completed by the signer of the TLCAF)*

Print Name: \_\_\_\_\_ Sign: \_\_\_\_\_

Date: \_\_\_/\_\_\_/20\_\_\_ Voice#: (\_\_\_\_\_)\_\_\_\_\_ - \_\_\_\_\_ ( \_\_Home/ \_\_Office; \_\_Day/ \_\_Eve.)

Email: \_\_\_\_\_ Fax#: (\_\_\_\_\_)\_\_\_\_\_ - \_\_\_\_\_ When you mailed us Eval. Fee: \_\_\_/\_\_\_/20\_\_\_

Please check all that apply), and fax (972-692-4279), email-attach (tekmaster@lonestartek.net)(as a .tif, .jpg, .gif, .bmp, or .pdf (with printing allowed) file - not .doc, .exe or .zip), or regular mail to: **LONE STAR CONSULTING, INC., 8900 Viscount, Suite 235, El Paso, TX 79925:**

(A) My TLC priority I require is (check one): \_\_\_ Standard Priority, \_\_\_ TOP PRIORITY #1 (TP1) (add 100% surcharge), or \_\_\_ TOP PRIORITY #2 (TP2) (add 50% surcharge).

(B) The means of shipment I prefer is:

(1) USA/Canada Addresses Only: Ship by: \_\_\_ Surface, \_\_\_ 2nd-Day Air, or \_\_\_ Overnight. Also Insured my TLC: \_\_\_.

(2) All Other Addresses: Contact Me by (mark all that applies) : \_\_\_ Email, \_\_\_ Fax, \_\_\_ Air Mail (foreign), \_\_\_ First Class Mail (U.S.)

(C) Enclosed is payment of: \$ \_\_\_\_\_, paid by: \_\_\_ Western Union (WU Control#: \_\_\_\_\_), \_\_\_ Direct Bank, \_\_\_ Postal M.O., \_\_\_ non-Postal M.O., \_\_\_ Check, \_\_\_ Other: \_\_\_\_\_, \_\_\_ pre-approved Item of Trade.

**NOTE: Lone Star Consulting, Inc. is NOT related to Consumertronics (www.tsc-global.com) of Albuquerque, NM - known for its high-tech survival books, manuals and software - or to any other company. See our www.lonestartek.net for details and policies.**